



*The Bay Institute
Annual Report
2006-07*

*Over 27 years of protecting and restoring San Francisco Bay
... from the Sierra to the sea*

www.bay.org

OVER A QUARTER CENTURY OF PROTECTING AND RESTORING SAN FRANCISCO BAY

Founded in 1981, The Bay Institute (TBI) pioneered a unique approach to improving the health of the Bay, treating the Bay-Delta watershed as a single, interdependent system. Today, through an effective combination of science, education, restoration, and advocacy, TBI continues working to protect and restore San Francisco Bay and its vast watershed, from the Sierra headwaters to the Golden Gate. Our achievements in 2006-07 include:

CREATING A “CENTRAL ADDRESS” FOR THE BAY

TBI is pursuing a one-in-a-lifetime opportunity to acquire the Aquarium of the Bay at PIER 39 in San Francisco and transform it into a non-profit hub for Bay education, science, and conservation. In 2006, we launched Phase 1 of this exciting, multi-year effort. Our ultimate goal is to create a “central address” for the Bay, a place where young people, families, residents, and visitors can learn about the Bay and be inspired to take action to protect this beautiful and vital resource.



RESURRECTING A RIVER

In 2006, environmental groups, Central Valley farmers, and the federal government reached an historic settlement in an 18-year legal battle to restore the San Joaquin River. Since the 1940s, Friant Dam has diverted most of the water in the river in most years, reducing about 60 miles to dust, destroying the river’s fabled salmon runs, and severing at the hip a large piece of the watershed that once drained to the Bay. The win-win settlement sets the stage for one of the most important river restoration efforts in the nation’s history. TBI was a plaintiff in the suit, providing key scientific and technical expertise to the litigation effort. We are now working to ensure the settlement is implemented, with a vision toward bringing back to life one of California’s largest rivers, while sustaining agriculture in the San Joaquin Valley.



FIGHTING FOR OUR FISH

TBI has been a leader in securing stronger protections for the Bay-Delta’s imperiled species and habitats, and we were among the first to call attention to the devastating impact of massive Delta pumping on native fish. In 2006-07, we filed emergency petitions to secure endangered species protections for longfin smelt and to change the listing of

delta smelt from threatened to endangered. TBI also analyzed Delta water operations and pushed for critical changes to protect declining fish populations. In 2007, we won a landmark victory when a federal judge sided with disappearing delta smelt, issuing an order that called for more responsible operation of Delta pumps. TBI Senior Scientist Tina Swanson testified as an expert witness at the hearing. Our work was awarded *Top Achievement of the Environmental Community in Southern California 2007: Freshwater Protection and Restoration* by Environment Now, who hailed TBI’s “formidable scientific and analytical experience on Smelt biology and water project operations.”

ENVISIONING A FUTURE FOR THE DELTA

2007 finally brought some good news for the beleaguered Delta, as the Governor-appointed Blue Ribbon Task Force released its Delta Vision report. TBI worked diligently to ensure that the final report recognized the importance of balancing the needs of our cities and farms with the needs of a healthy environment. In 2008, as the Delta Vision Task Force moves on to developing a strategic plan to implement the Delta Vision, we will continue to be deeply involved in the process. With our conservation partners we have developed inspiring—but doable—targets to ensure a sustainable future for the Delta, the 700 native plant and animal species that call the Delta home, and the 25 million Californians who rely on it for clean drinking water. Among other goals, our vision calls for restoring 325,000 acres of habitat, providing critical freshwater flows for fish, and establishing a Delta State Park and National Heritage Area.

GRADING THE BAY

Through our Ecological Scorecard Project, TBI continues to be a leader in the development of metrics to track ecosystem health. We publish the San Francisco Bay Index, the first comprehensive effort using scientific indicators to measure the health of the Bay. In 2006, the Bay Index indicators were adopted by the San Francisco Estuary Project as the official “in use” indicators of Bay health. We also began work on indicators to assess San Joaquin Basin water quality and stream flow for the Sonoma Creek and Napa River watersheds.



RESTORING WETLANDS

In the past 150 years, over 85% of the Bay’s tidal marshes have been destroyed. Today, TBI’s Bay Restoration Program is building partnerships and galvanizing public support for efforts to restore 100,000 acres of the Bay’s lost wetlands—one of the largest restorations of coastal wetlands in the world. 2006 marked a milestone in these efforts when levees were breached at the Napa-Sonoma Marshes, restoring tidal flows across more than 3,000 acres of wetlands that had been separated from the Bay for almost 100 years. In 2007 restoration efforts received a big boost when Congress voted to provide \$40 million for restoration of North Bay wetlands and streams. TBI worked closely with Congressional representatives Mike Thompson, Ellen Tauscher, and Lynn Woolsey as they

created this first-ever federal program for wide-scale restoration of the Bay.

PROMOTING WATER REUSE

In partnership with North Bay water and sanitation agencies, TBI has been working to promote expanded use of reclaimed water. A major milestone was achieved in 2007 when legislation to establish a recycled water program for the North Bay was authorized by the House of Representatives, with Congressman Mike Thompson taking the lead. Senator Dianne Feinstein has introduced a companion bill in the Senate. Under the program, highly treated water will be used to restore wetlands and streams, and to replace potable water currently used for landscape and crop irrigation. The program will reduce dependence on depleted groundwater and surface streams while also diminishing discharges from treatment plants to the Bay.

*Highlights of
2006-07
from the Sierra
to the sea*

WARDING OFF INVASIVE SPECIES

Invasive species are among the most serious threats to Bay health—in fact, San Francisco Bay suffers as the most invaded estuary in the world. In 2006, TBI served on a legislative advisory panel that developed new, more stringent standards for the treatment of ballast water to help reduce the incidence of new invasions. We also are collaborating with scientists from the University of California Davis and the Smithsonian Environmental Research Center on a unique effort to eradicate an invasive mud snail (*Batillaria attramentaria*) from a local marina. During 2006-07, more than 200 volunteers—including kids and community members—removed over 140 pounds of the snails, which pose a threat to the Bay's mudflat ecosystem. And by following protocols established by the researchers, the volunteers are contributing to our scientific understanding of effective eradications.



EDUCATING THE NEXT GENERATION OF ENVIRONMENTAL STEWARDS

Our award-winning Students and Teachers Restoring a Watershed (STRAW) Project provides hands-on watershed education and environmental restoration opportunities to about 2,000 K-12 students each school

year. During the 2006-07 and 07-08 school years, students, teachers, and volunteers participated in 61 restorations on urban and rural creeks throughout Marin, Sonoma, and Napa counties, planting 7,639 native plants and restoring 17,137 linear feet of creek bank. We also marked a milestone with our 15th restoration season, celebrating our roots with a return to the Paul Martin ranch, site of the Project's very first planting. STRAW also continues to grow in exciting new ways: Through a unique partnership with the San Pablo Bay National Wildlife Refuge we expanded our program to include wetland education and restoration.

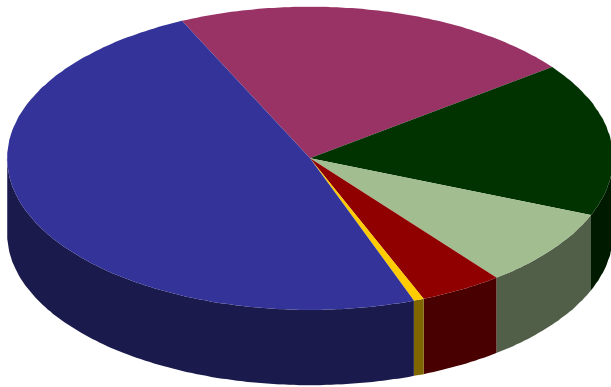
TRAINING TEACHERS

In addition to on-the-ground restoration work for students, our STRAW Project provides professional development opportunities for teachers, offering inspiration and practical, "how-to" ideas for incorporating environmental education into their classrooms. Each year, more than 70 K-12 teachers and partners participate in our annual Watershed Week, a three-day, hands-on training institute for teachers. In addition, thanks to a grant from the U.S. Environmental Protection Agency, we created the "STRAW Faculty," which puts retired educators and scientists into classrooms to help foster the next generation of environmental stewards.



Statement of Financial Position & Activities 2006

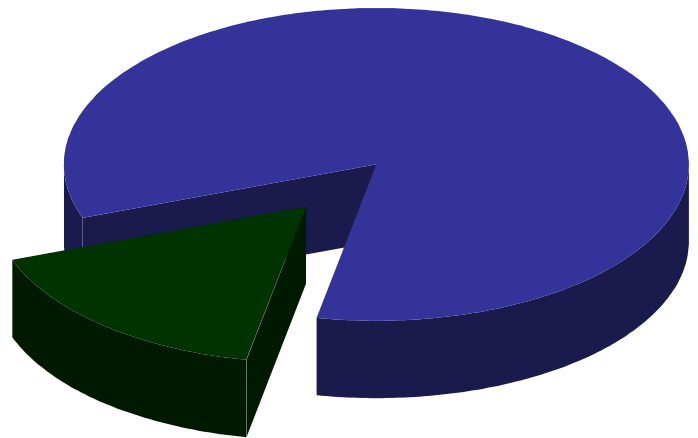
REVENUE



- Individual Gifts 48.6%
- Government Contracts & Grants 21.5%
- Corporate & Foundation Grants 16.5%
- Events 8.4%
- Fee Recovery 4.4%
- Interest & Other 0.6%

EXPENSES

- Programs 83.7%
- Administration & Development 16.3%



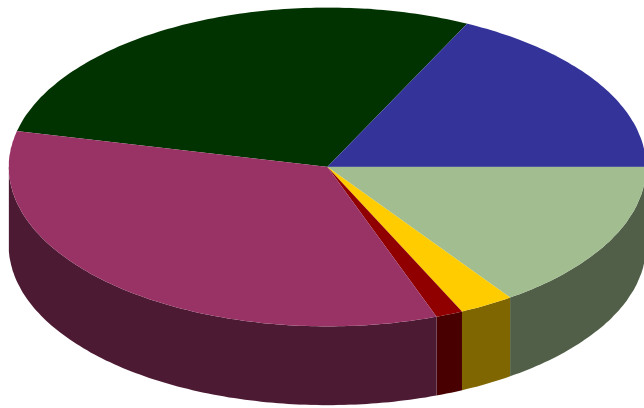
STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2006

| | |
|--|------------------|
| ASSETS | |
| Cash | \$1,080,496 |
| Grants receivable | 374,551 |
| Prepaid expense and other current assets | 7,412 |
| Property and equipment, net | 25,487 |
| TOTAL ASSETS | 1,487,946 |
| LIABILITIES AND NET ASSETS | |
| <i>Liabilities:</i> | |
| Accounts payable and accrued expenses | 158,513 |
| Line of credit | 9,526 |
| Note payable | 95,000 |
| TOTAL LIABILITIES | 263,039 |
| <i>Net assets:</i> | |
| Unrestricted | 28,185 |
| Temporarily restricted | 1,196,722 |
| TOTAL NET ASSETS | 1,224,907 |
| TOTAL LIABILITIES AND NET ASSETS | 1,487,946 |

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2006

| | |
|--------------------------------------|------------------|
| CHANGES IN NET ASSETS | |
| <i>Revenue:</i> | |
| Grants and contracts | 890,059 |
| Donations | 1,137,561 |
| Events, net of expenses | 196,014 |
| In-kind contributions | 1,119 |
| Fee recovery | 102,750 |
| Interest and other | 11,539 |
| TOTAL REVENUE AND SUPPORT | 2,339,042 |
| <i>Expenditures:</i> | |
| Program | 1,154,807 |
| General administration & development | 224,233 |
| TOTAL EXPENDITURES | 1,379,040 |
| INCREASE IN NET ASSETS | 960,002 |
| NET ASSETS, JANUARY 1, 2006 | 264,905 |
| NET ASSETS, DECEMBER 31, 2006 | 1,224,907 |

Statement of Financial Position & Activities 2007

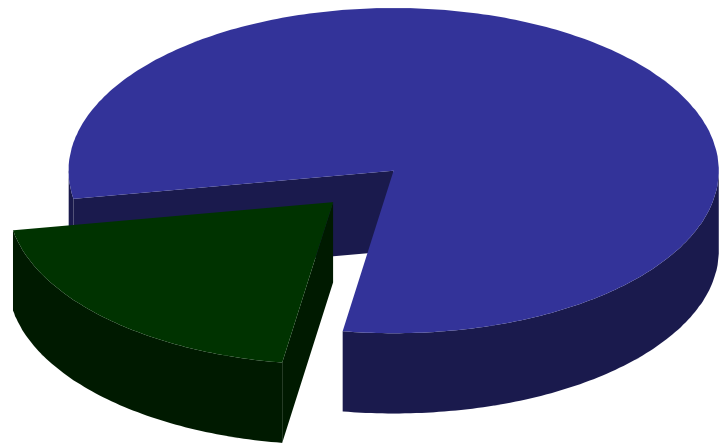


REVENUE

- Government Contracts & Grants 34.3%
- Corporate & Foundation Grants 28.5%
- Individual Gifts 17.8%
- Events 15.2%
- Interest & Other 2.8%
- Fee Recovery 1.4%

EXPENSES

- Programs 80.3%
- Administration & Development 19.7%



STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2007

| | |
|--|------------------|
| ASSETS | |
| Cash | \$1,055,956 |
| Grants receivable | 573,802 |
| Prepaid expense and other current assets | 7,088 |
| Property and equipment, net | 15,619 |
| TOTAL ASSETS | 1,652,465 |
| LIABILITIES AND NET ASSETS | |
| <i>Liabilities:</i> | |
| Accounts payable and accrued expenses | 204,407 |
| Line of credit | 100,000 |
| Note payable | 96,427 |
| TOTAL LIABILITIES | 400,834 |
| <i>Net assets:</i> | |
| Unrestricted | 3,571 |
| Temporarily restricted | 1,248,060 |
| TOTAL NET ASSETS | 1,251,631 |
| TOTAL LIABILITIES AND NET ASSETS | 1,652,465 |

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2007

| | |
|--------------------------------------|------------------|
| CHANGES IN NET ASSETS | |
| <i>Revenue:</i> | |
| Grants and contracts | 1,019,413 |
| Donations | 289,848 |
| Events, net of expenses | 246,676 |
| In-kind contributions | 8,743 |
| Fee recovery | 23,107 |
| Interest and other | 36,547 |
| TOTAL REVENUE AND SUPPORT | 1,624,334 |
| <i>Expenditures:</i> | |
| Program | 1,282,922 |
| General administration & development | 314,688 |
| TOTAL EXPENDITURES | 1,597,610 |
| INCREASE IN NET ASSETS | 26,724 |
| NET ASSETS, JANUARY 1, 2006 | 1,224,907 |
| NET ASSETS, DECEMBER 31, 2006 | 1,251,631 |

Thank you to our generous donors!

2006

FOUNDATIONS

California Wildlife Foundation
The Keith Campbell Foundation for the Environment
Marin Community Foundation
The Rose Foundation for Communities & the Environment
San Francisco Foundation
Weeden Foundation

GOVERNMENT, PARTNER, AND SUPPORTING AGENCIES

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Association of Bay Area Governments
California Bay-Delta Authority
California Department of Fish & Game
California Department of Water Resources
California State Coastal Conservancy
Center for Ecoliteracy
East Bay Regional Park District
Environmental Defense
Girl Scouts of America
Golden Gate Fishermen's Association
County of Marin
Marin County Stormwater Pollution Prevention Program
Marin Resource Conservation District
Marin Wildlife & Fisheries Advisory Committee
National Fish & Wildlife Foundation
National Oceanic and Atmospheric Administration
North Marin Water District
Oakland Museum of California
Salmon Creek School
San Francisco Estuary Institute
San Francisco Estuary Project
San Francisco Public Utilities Commission
San Joaquin River Parkway and Conservation Trust
San Pablo Bay National Wildlife Refuge
City of San Rafael
Santa Clara Valley Water District
Sonoma County Water Agency
Sonoma Ecology Center
Sonoma Land Trust
State Water Resources Control Board
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California Rice Commission
Camp Denali/North Face Lodge
Campton Place Hotel
Nancy and Andrew Carlson
Carneros Creek & Mahoney Vineyards
Cheese from Britain
Shila Clement, Inside-Out Designs
Crab House, Pier 39

Roger Craig
The Culinary Institute of America at Greystone
Grant and Marcella Davis
Dolphin Club
Ashley Dunning and Ken Sorey
Val and Paul Erickson
ESRI
Phyllis Faber
Gary Falls
Farallon Restaurant
Margo and Gary Fields
Fine Wines International
Firefly Restaurant

Foreign Cinema
 Freixenet Sonoma Caves
 Mike Gallagher
 Gordon Biersch
 Michael Guerrini
 Hafner Vineyards
 Derry Hendersson
 Inn at Schoolhouse Creek
 Roslyn Kahn
 Le Colonial Restaurant
 Loch Lomond Market
 Lodge at Tiburon
 Rachel Lewis Luella
 Steven and Susan Machtinger
 Marin Hostels International
 James Martin
 Matanzas Creek Winery
 McQuade's Celtic Chutneys
 Mendocino Wine Company
 Monterey Bay Aquarium
 The Nature Conservancy
 North Bay Self Storage
 Lisa Neighbors
 Oak Hill Farm
 OCSC Sailing School
 The Outside Inn
 Bob and Barb Page
 Panorama Baking Company
 Patagonia
 Peet's Coffee
 Marco Perry
 The Photograph Store
 John and Susan Racanelli
 Rags to Stiches
 Rain Bird
 Ravenswood Winery
 Red and White Fleet
 Katie Rissel
 Richard and Kathy Rissel
 Rubicon Estate Winery
 Ryde Hotel
 Seaward Adventures
 Sheraton Sonoma County Petaluma Hotel
 Simple Radiance
 Smuin Ballet
 Sorenson's
 Stanford Inn
 Fred and Courtney Steves
 Tributary Whitewater Tours
 Valley of the Moon Winery
 Wacky Jacky Sportfishing
 Dawne and Jim Ward
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 Bill Graham Foundation
 Marin Community Foundation
 The Rose Foundation for Communities & the Environment
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 Supervisor Judy Arnold, Marin County Board of Supervisors
 Association of Bay Area Governments
 Supervisor Hal Brown, Marin County Board of Supervisors
 California Bay-Delta Authority
 California Department of Fish & Game
 California Department of Water Resources
 California State Coastal Conservancy
 California Striped Bass Association
 California Trout
 Contra Costa Water District
 Earthjustice
 East Bay Regional Park District
 Girl Scouts Save the Bay
 Jared Huffman, Assemblymember, 6th District
 Supervisor Steve Kinsey, Marin County Board of Supervisors
 KQED
 Marin County Stormwater Pollution Prevention Program
 Marin Municipal Water District
 Marin Resource Conservation District
 Marin Wildlife & Fisheries Advisory Committee
 Supervisor Charles McGlashan, Marin County Board of Supervisors
 National Oceanic and Atmospheric Administration
 Natural Resources Defense Council
 The Nature Conservancy
 North Bay Watershed Association
 North Marin Water District
 Pacific Coast Federation of Fishermen's Associations
 Sacramento River Preservation Trust
 Salmon Creek School
 San Francisco Bay Joint Venture
 San Francisco Estuary Institute
 San Francisco Estuary Project
 Sonoma County Water Agency
 Sonoma Ecology Center
 State Water Resources Control Board

Trout Unlimited
 U.S. Environmental Protection Agency
 U.S. Fish & Wildlife Service
 U.S. Geological Survey
 Wildlife Conservation Board
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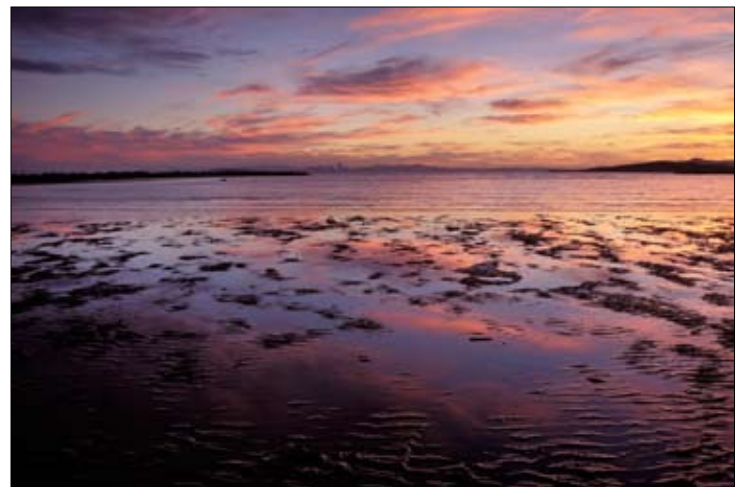
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